




“Tailored advice for business structuring and estate planning.”

## Andreea Muth

Partner

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 905-247-4915

 Email

Andreea Muth has a general corporate and commercial law practice, with a focus on business owner estate planning.

She advises business owners and private corporations on the structure and implementation of corporate reorganizations, mergers and acquisitions, as well as comprehensive business succession planning. This includes will and estate planning, and the use of family trusts.

Combining her unique blend of corporate/commercial law and estate planning experience, Andreea sets up structures that are tailored to each client's specific estate and business needs. Clients also appreciate her ability to explain complex issues in everyday terms.

With foresight and expertise, she helps clients looking to sell or exit their businesses plan the departure, including strategies for using family trusts and estate freezes. Keeping their family goals in mind, Andreea helps clients understand the implications of maintaining their children and grandchildren in their business and provides options how each family member can contribute meaningfully.

In addition, she advises her clients on general corporate and commercial matters like business structuring, including sole proprietorships, partnerships and incorporations, general contract drafting and negotiation, and overall management of asset and share purchases and sales.

Andreea believes in the importance of continual learning, both for herself and other lawyers. As CPD Liaison for the Ontario Bar Association Business Law section, she organizes continued professional development for Ontario business lawyers. She is also the newsletter coordinator for the Toronto branch of STEP, helping to bring relevant trust and estate planning content to over 1,000 practitioners in the GTA.

## Expertise

- Business Law
- Commercial Real Estate
- Wills, Estates & Trusts
- Banking and Finance
- Business Structuring and Succession Planning
- Commercial Agreements
- Commercial Mortgages
- Corporate Finance
- Corporate Governance
- Corporate Reorganizations
- Cross Border Transactions
- Family Business Succession
- Family Trusts
- Mergers and Acquisitions
- Not-for-Profit and Charity Law
- Partnership Agreements
- Powers of Attorney
- Secured and Unsecured Transactions
- Shareholders Agreements
- Trusts
- Wealth Management and Estate Planning
- Wills

## Education

J.D., Queen's University, School of Law (2014)

B.Ed., University of Toronto (2008)

B.Econ., Wilfrid Laurier University (2007)

**Called to the Ontario Bar, 2015**

## Memberships

- Vice-Chair, Ontario Bar Association, Business Law Section Executive
- Former Secretary, Ontario Bar Association, Business Law Section Executive
- Former CPD Liaison, Ontario Bar Association, Business Law Section Executive
- Member, Ontario Bar Association
- Member, Society of Trusts and Estates Practitioners (STEP)

- Newsletter Chair, Society of Trusts and Estates Practitioners (STEP) Toronto Executive

## Publications

- Pallett Valo Welcomes Six Partners January 2024
- Six Pallett Valo Lawyers Elected to Serve the Ontario Bar Association in 2023/2024 August 2023
- Six Pallett Valo Lawyers Elected to Serve the Ontario Bar Association in 2023/2024 July 2023
- What Will You Do? Part Two February 2023
- What Will You Do? Part One February 2023
- Seven Pallett Valo Lawyers Will Serve the Ontario Bar Association in Various Roles for 2022/2023 July 2022
- Running a Business? You Should Have an Estate Plan: Part I – Sole Proprietorship November 2019
- New Corporate Lawyer Enhances Leading Law Firm's Entrepreneurial Capabilities October 2018
- Andreea Muth Appointed Member-at-Large to OBA Business Law Section Executive June 2019
- Pallett Valo Lawyer Named to OBA Business Law Section Executive July 2019
- Running a Business? You Should Have an Estate Plan: Part II – Partnership May 2020
- Running a Business? You Should Have an Estate Plan: Part III – Corporations May 2020
- Estate Planning for Business Owners July 2020
- Recent SCC Decision on Pre-Incorporation Contracts Could Affect Ontario Not-for-Profits January 2021
- Canadian Corporate Law Updates for Trusts and Estates Practitioners August 2021
- Ontario's Not-for-Profit Legislation is Finally Coming into Force October 2021

## Other Languages

- Romanian

## Other Publications and Presentations

- Andreea Muth – Pallett Valo Women Leadership Interview
- Speaker, New Federal and Provincial Transparency Register Requirements – What You Need to Know, Ontario Bar Association – January 2024
- Speaker, Let's Talk About Death...of a Business Owner, Peel Law Association – November 2023
- Speaker, Section 85, 86 and 51 Rollovers – What You Need to Know, Ontario Bar Association – October 2023
- Speaker, What Business Law, Not-for-profit and Charity Lawyers May Have Missed Over the Summer, Ontario Bar Association – September 2023
- Presenter, Corporate Structures: The Basics, Corporate Law Basics Business Law / Young Lawyers Division, Professional Development Program, Ontario Bar Association – May 2022
- Speaker, "Effectively Using 'Boilerplate' Clauses", Commercial Agreements Bootcamp, Ontario Bar Association – November 2021
- Moderator, Institute Across Borders, "Structuring Cross-Border Mergers and Acquisitions", Ontario Bar Association – November 2021

- Speaker, Women in Law Event, Women in Leadership Laurier, Wilfrid Laurier University – October 2021
- “Canadian Corporate Law Updates for Trusts and Estates Practitioners”, STEP Connection Canada, Toronto Branch Newsletter – September 2021
- Co-chair and Presenter, Buying and Selling a Business: A Comprehensive Guide, Ontario Bar Association – September 2021
- Instructor, Business Law, Wilfrid Laurier University – May-August, 2021
- Co-Chair, Understanding Commercial Reorganizations and Amalgamations, Ontario Bar Association – February 2021
- Chair, Commercial Agreements Bootcamp, Ontario Bar Association – November 2020
- Presenter, Succession Planning for the Small Business, Ontario Bar Association – February 2020
- Presenter, Electronic Signatures: A Primer, Indian Charter Accountants Association (Toronto) – September 2019
- Presenter, Buying and Selling a Business: A Comprehensive Guide, Ontario Bar Association – September 2019
- Co-Chair, Corporate Law Basics, Ontario Bar Association – October 2019
- Instructor, Business Law, Wilfrid Laurier University – January-April, 2019
- Instructor, Law & Entrepreneurship, Wilfrid Laurier University – January-May, 2018
- “Digital Assets in your Estate”, Neighbours of High Park Magazine – 2018
- “Will your Estate be subject to European law”, Neighbours of High Park Magazine – 2017

## Recognition

- Trusts and Estates Practitioner, STEP Canada

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