

Joe Conte

Partner



- ☎ 905.273.3022 Ext. 217
- ✉ jconte@pallettvalo.com
- 🌐 LinkedIn
- 📄 Download vCard

Education

B.B.A., York University (1985)
L.L.B., Osgoode Hall Law School (1988)
Called to the Ontario Bar, 1990
Qualified as Solicitor in New South Wales, Australia, 2005

Areas of Expertise: Business Law, Insolvency & Corporate Restructuring, Cross Border Services, Privacy Law, Remedies Group

Practice

Joe Conte is the Co-Head of Pallett Valo's Business Law Practice. He is also a Member of the Cross Border Services, Insolvency & Corporate Restructuring and Privacy Law Groups.

Joe practices as a business law generalist, with particular expertise in Secured Lending & Finance, representing banks and other commercial lenders, owner-managed businesses, public companies and multi-national corporations.

Joe has significant expertise in secured transactions and regularly advises Canadian and U.S. lenders on loan and security matters. His private practice experience, along with his former experience as in-house counsel to several multinational corporations, has enabled Joe to develop expertise in general corporate and commercial law, including contract negotiation and review, intellectual property licensing, mergers and acquisitions, corporate governance, privacy law and the purchase and sale of businesses. He has also implemented numerous tax-driven and complex corporate reorganizations.

As lead counsel, Joe has acted for a major motor sports manufacturer in acquiring a \$175 million commercial loan portfolio, and subsequently establishing a retail finance business across Canada. He has also acted for management stakeholders in an \$18 million sale of a services business to a public company.

Joe also advises foreign companies and assists them in establishing a Canadian presence and business operations. He routinely advises on privacy law, anti-spam and related matters, as well as technology transfer arrangements. In his career, Joe has also dealt with such matters as aircraft acquisitions and leasing, competition law and litigation management.

Memberships

- Member, Law Society of Upper Canada
- Member, Ontario Bar Association
- Member, Canadian Bar Association, Canadian Corporate Counsel Association
- Member, Business Law Section, American Bar Association

Publications

- [Do You Want to Know a Secret? Do You Promise Not to Tell?](#) – May 2015

- Just When You Thought You'd Heard Enough about Canadas Anti-Spam Law - October 2014
- Canada's Anti-Spam Legislation: The clock is ticking! - May 2013
- Privacy Protection - November 2012
- PPSA Issues and Real Estate - Priorities and Enforcement - April 2012

<https://www.pallettvalo.com/our-people/our-lawyers/joe-conte/>

77 City Center Drive, West Tower, Suite 300, Mississauga, Ontario L5B 1M5 · 1.800.323.3781

Pallett Vallo LLP will, upon request, provide this information in an accessible format.

