

ONE DAY WORKSHOP DECEMBER 5, 2006

CONSTRUCTION LIENS AND CREDIT ASSESSMENT FOR THE CONSTRUCTION INDUSTRY

Register your space today for the workshop on Construction Liens
and Assessing Risk in the Construction Industry.

You will benefit from the knowledge of our experienced speakers as they guide you through the process of gaining a better understanding of the Construction Lien Act and Credit Management.

ABOUT OUR SPEAKERS:



Anna Esposito is a partner in the firm of Pallett Valo, LLP and the head of the Construction Law Group. Anna's practice is exclusively concentrated in the area of Construction Law. Her practical and timely advice is regularly sought in the areas of liens, labour & material payment bonds, contract preparation and the resolution of all types of disputes.

Anna has been an invaluable resource to the members of Lumbermen's Credit Services for many years!



Mike Morley is a Certified Public Accountant who holds the top credit designations in Canada, the US, and the UK. He is a recognized authority in the field of credit and has more than 25 years experience in both consumer and commercial credit and collections. Mike is the author of two books and a frequent guest on many radio and television programs.

WORKSHOP SCHEDULE

8:30 – 9:00am

Registration & Coffee

9:00 – 10:15am

Construction Liens

- ☞ Construction Pyramid
- ☞ How to get a Lien
- ☞ Preserving/Perfecting
- ☞ Holdback

10:15 - 10:30am

Refreshment Break

10:30 – 12:00noon

Construction Liens

- ☞ Sheltering
- ☞ Who is Liable for Breach of Trust
- ☞ Right to Information

12:00 – 1:00pm

Networking Luncheon

1:00 – 2:00pm

Credit Risk Assessment

- ☞ Elements of the Credit Application
- ☞ Releases and Permissions Authorizations
- ☞ Credit Investigation Techniques
- ☞ Verifying the information/references

2:00 - 2:15pm

Refreshment Break

2:15 – 4:00pm

Credit Risk Assessment

- ☞ Internet Resources
- ☞ Using Credit Reports
- ☞ PIPEDA
- ☞ Reinvestigation Triggers

Question & Answer

DIRECTIONS

FROM THE EAST

- ☞ Take Hwy. 401 Westbound to Hurontario Street. Proceed North on Hurontario St. until you get to Derry Road.
- ☞ Make a left turn onto Derry Rd. and the Convention Centre is on your right.

FROM THE WEST

- ☞ Take Hwy. 401 Eastbound to Hurontario Street. Proceed North on Hurontario St. until you get to Derry Road.
- ☞ Make a left turn onto Derry Rd. and the Convention Centre is on your right.

FROM THE SOUTH

- ☞ Take Hwy 427 Northbound to Hwy. 401 Westbound. Proceed west on the 401 to Hurontario.
- ☞ Go north on Hurontario to Derry Rd. West. Make a left and the Convention Centre is on your right hand side.

FROM THE NORTH

- ☞ Take Hwy. 410 Southbound to Derry Road West. Proceed West on Derry Rd. until you come to Hurontario Street.
- ☞ Continue on Derry Rd. and enter the first driveway on your right.

FROM THE 407 EXPRESS

- ☞ Exit Hwy. 407 at Hurontario and proceed south to Derry Road. Go west on Derry Rd. and turn right into the first driveway.

**MISSISSAUGA TRANSIT
TTC TRANSIT**

**(905) 615-4636
(905) 393-4636**



WORKSHOP REGISTRATION FORM

Please print out, complete all information and return to: **seminars@syx.ca**

Date: December 5, 2006
Time: 8:30am – 4:00pm
Location: Mississauga Convention Centre
75 Derry Road West
Mississauga, ON
Cost: \$175.00/person + GST

Please complete the following information:

Name: _____ Title: _____

Company: _____

Address: _____

City: _____ Province: _____ Postal Code: _____

Telephone: _____ Fax: _____

Email: _____

Other Attendees from your Company:

(When 3 members of the same company register for the One-Day Workshop, the 4th member receives their registration at NO COST.)

Payment Information:

Visa Mastercard American Express Invoice Me

Card Number: _____ Expiry: _____

Cardholder Name: _____

✉ Mail Registration Form to: Lumbermen's Credit Services, 1280 Courtneypark Drive East, Mississauga, ON L5T 1N6

or

✉ Fax Registration Form to: 905.283.3105

or

✉ Email Registration Form to: seminars@syx.ca

QUESTIONNAIRE TO ACCOMPANY REGISTRATION FORM:

CONSTRUCTION LIEN QUESTIONS:

The morning session on Construction Liens is designed to cover as much information as possible so that attendees have a better understanding of their rights under the Lien Act. In order that our speaker, Anna Esposito, may accomplish this, please provide her with any specific questions or areas of concern that you may have.

CREDIT ASSESSMENT QUESTIONS:

Our afternoon presenter, Mike Morley, also welcomes your questions and will be pleased to address any areas you would like covered. Please detail.

Thank you for your questions!